



OIL & GAS Procurement Excellence Forum Asia 2014

7 - 9 October 2014

Marina Bay Sands | Singapore

The latest event in the premier series targeted to promote, engage and educate procurement leaders in the oil and gas industry

**Sponsorship
and
Exhibition
Opportunities**

Organised by:

Quest Events
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Key trends, best practice strategy and innovative technology for procurement and supply chain managers in oil and gas

The Oil & Gas Procurement Excellence Forum series is the premier event series in the region that is specifically targeted to promote the standing of procurement and supply chain professionals and improve PSCM outcomes for the oil and gas industry.

The event brings together Chief Procurement Officers and Procurement Supply Chain Managers from the oil and gas industry to address the fundamental challenges being faced by procurement and supply chain teams.

It is a catalyst for action to improve performance and drive the productivity and competitiveness of leading oil and gas companies.

Oil and Gas Procurement Excellence Forum Asia 2014, Singapore

Singapore is the central procurement hub for many oil & gas operations throughout the Asia-Pacific region – home to some of the most advanced and complex projects in the world. As global demand for gas and LNG trade rapidly increase, there are many greenfield and brownfield projects taking place throughout the region which together require an unprecedented amount of CAPEX.

The ability of these projects to manage their supply chains and procurement processes effectively is increasingly becoming a core business need.

This conference will be a rare gathering of PSCM leaders from throughout the region where contracts, large and small, will be discussed, negotiated and potentially even signed. The presentations & case studies will cover all aspects of oil & gas procurement and cover the regions many operating areas, focusing on the unique challenges of each.

Drawing on the experiences of the highly successful Oil & Gas Procurement Excellence Forums in both Brisbane and Perth, Australia, the Singapore event will once again deliver the highest calibre of speakers, delegates and networking opportunities.

Why you need to sponsor

Procurement and supply chain managers from Asia Pacific's leading oil and gas companies will attend the conference to learn about the latest innovations and best practice strategies that will help them improve the performance of their organisations.

In developing the program and inviting speakers to this event we research extensively with procurement and supply chain managers about their challenges. We then design an agenda in response to the specific challenges they face. By sponsoring this event you will be meeting decision makers attending the event that are looking for new ideas and solutions to make their businesses more profitable and efficient.

If you have solutions or services for the oil and gas industry and if you want to meet senior procurement and supply chain managers of some of the world's largest projects, then you can't afford not to sponsor or exhibit at the Oil and Gas Procurement Excellence Forum Asia 2014.



Attendees at the Oil & Gas Procurement Excellence Forum Asia 2014 will be looking to learn from best practice case studies, get inspired by real innovation and evaluate new technologies and products that will improve their performance. This is your opportunity to place your brand at the front of their minds.



Past speakers at the Oil & Gas Procurement Excellence forums include:



Hendrik Snyman
 Chief Procurement
 Officer
Woodside Energy



David Henchcliffe
FCIPS
 Chief Procurement
 Officer
Santos



Beth Gutweiler
 Senior Supply Chain
 Manager - Asia Pacific
Halliburton



Richard Peasgood
 Manager Procurement
 – Drilling, Exploration,
 Asia, WA and NT
Santos



Peter Coles
 Senior Manager Contracts
 APLNG
Origin Energy



David Staples
 Chief Procurement
 Officer
Caltex Australia



Grant Christie
 Vice President
 PNG Operations
Talisman Energy



Tarek Amine
 Operations Manager
 Procurement Joint
 Execution Team
Bechtel



Clive Nielsen
 Contracts and
 Procurement
 Manager
GHD



Andrew McFarlane MCIPS
 Group Procurement
 Manager
McConnell Dowell



Paul Wang
 Global Sourcing
 Director
Hatch



Michael Batiste
 Supply Chain Manager
 GLNG
Santos



Steve Conroy
 Contracts and
 Procurement
 Manager
AMEC



Alan Robertson FCIPS
 Strategic Procurement
 and Supply Chain
 Manager
Thiess



Ralph Forster
 Manager
 Strategic Sourcing
 and Supplier
 Relations
Clough



Jody Rowe
 Asset Manager
 Contracts &
 Procurement
QGC



Diane Jamieson
 Contracts Manager,
 Development
 Division
Woodside Energy



Peter Murdoch
 Manager Contracts
 and
 Supply Chain
Senex Energy

...and many more

Preparation for the Singapore event is now underway

If you have solutions or services for the oil and gas industry and if you want to meet senior procurement and supply chain managers of some of the world's largest projects we'd like to talk to you about speaking or exhibiting at this important event.

Contact **Oli Russell-Cowan** today on **+61 2 8188 7536** to discuss a package that is right for you.

Potential sponsors please note:

In designing this event we have researched extensively with oil and gas executives about their challenges and we have designed an agenda specifically for them to discuss these at the event.

By sponsoring this event you have a prime opportunity to demonstrate that you have their solutions at a time and a place where they are actively looking for these.

Speaking, Sponsorship & Exhibition Opportunities – Get your solutions in front of high level decision makers!

Do business with senior procurement and supply chain executives from Asia's oil and gas industry!

Oil and Gas Procurement Excellence Forum Asia 2014 is an outstanding opportunity for oil and gas solution and service providers to showcase their products and services to a targeted and high profile gathering of senior-level decision makers.



Get your company representative on stage alongside industry leaders.

SPEAK

Present your company, showcase your leadership and demonstrate how you can help the Asian oil and gas industry by speaking to this senior gathering of procurement and supply chain managers from oil and gas producers/explorers, EPC contractors, government and industry peak bodies. Use this unique forum to demonstrate your value to the biggest players in oil and gas. Speakers will assert themselves as leading suppliers and solution providers to the sector.

NETWORKING

By having a prominent presence at the event you and your team will be able to meet with senior procurement and supply chain managers during the two day conference, networking lunches, coffee breaks, cocktail reception and official event dinner.

EXHIBIT

Having a stand at the event will enhance your brand. This can be used to set up meetings and guarantee that fellow attendees will know where to find your company representatives to make onsite enquiries at the event.

BRAND

Make an impact and elevate your presence at the event by being branded as one of the Oil and Gas Procurement Excellence Forum Asia 2014 event partners. You will receive extensive branding prior to and during the event and be remembered as a thought leader and premier solution provider in the industry.

HOST AN IN-DEPTH LEARNING SESSION

On day three of the event there is the option to host one of two post-conference in-depth learning sessions. This is your chance to assign your own session leader and present content that showcases your expertise and solutions to a targeted, intimate audience.

CONTACT

If you have a solution for the oil and gas industry, this is your platform to:

- Educate the decision makers on how you can help them do business better
- Demonstrate your products and solutions, face-to-face and generate new leads for your sales team
- Associate your brand with an industry gathering of the highest standard
- Nurture your relationship with your existing customers

We provide the platform, you close the deal.

Opportunities are limited and will be available on a first come first serve basis - so act now!

Contact **Oli Russell-Cowan** on +61 2 8188 7536 or email olir@questevents.com.au.

Who will you meet?

Decision makers and buyers of your solutions. We bring the customers to you!

The Oil and Gas Procurement Excellence Forum Asia 2014 will be attended by key stakeholders and decision makers with an interest in the procurement and supply chain management for the oil and gas industry.

Those in attendance will include senior representatives from:

- Gas explorers, producers and retailers
- Major engineering, procurement and construction firms servicing the oil and gas sector
- Government departments responsible for energy and resources
- Associated professional services firms (legal, accounting, consulting)
- Technology and equipment vendors



Who should sponsor, exhibit or speak?

You, if you have products and solutions that can help the producers and EPC contractors save money and increase profitability.

Companies looking to develop business and meet key decision makers and buyers from the biggest players in the industry:

- Equipment and technology vendors
- Construction and engineering firms
- Consultants, accounting and law firms
- Other vendors/suppliers to the oil and gas sector

Testimonials from the Oil & Gas Procurement Excellence Forum 2013 Brisbane

"Amazing networking opportunity filled with purposeful education relevant to my profession."

Beth Gutweiler, Asia Pacific Regional Supply Chain Manager, Halliburton

"Topical, current and applicable to my business."

Ian Jamieson, Supply Chain Lead, Origin Energy NZ

"Educational and comprehensive overview of both theoretical and practical procurement issues."

Katy Warner, Corporate Lawyer, Origin Energy

"Great insights into the current and future challenges in procurement."

Simon Gravenall, General Manager Marine, MIPEC

"Interesting, insightful and well structured."

Paul Masulans, Procurement Manager – Projects, Downer Infrastructure

Sponsorship and Exhibition Packages

Packages are limited and will be tailored to suit your needs.

For a confidential discussion about a sponsorship solution tailored just for you, please contact **Oli Russell-Cowan** on **+61 (0)2 8188 7536** or email **olir@questevents.com.au**

About the organiser

Quest Events is a fast-growing business information and networking event provider – producing timely and relevant conferences, exhibitions and training seminars for industry and government participants alike.

Through high-level networking and knowledge provision, our unique events are designed to inform and inspire you – helping you grow your business and progress your career.

Our team has extensive experience developing and staging live, face-to-face, content led events in a wide range of sectors, both domestically and abroad.

The in-depth research that goes into the production of every Quest event means you can be assured of the highest level of quality and can expect value that is second to none.

Our mission, put simply, is to become and remain the leading producer of business events of the highest quality, providing you with unrivalled opportunities to **Meet. Learn. Grow.** It's what we're all about.

To discuss sponsorship or exhibition opportunities in more detail, please contact:

Oli Russell-Cowan

Sponsorship Sales Manager

Quest Events Pty Ltd

Suite 3, Level 2, 53-55 Sydney Rd

Manly NSW 2095

D: **+61 (0)2 8188 7536**

F: **+61 (0)2 9977 0567**

M: **+61 (0)452 176 823**

E: **olir@questevents.com.au**



